

For Immediate Release

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World Champion Sailor Terry Hutchinson Joins Quantum Sail Design Group®

Traverse City, MI—Quantum Sail Design Group is pleased to announce the addition of Terry Hutchinson as executive vice president for business development worldwide. Much of his work will be with the company's racing division, overseeing development of the company's high-level performance products and customer racing programs as well as providing overall sales leadership. He will report to Quantum® president Ed Reynolds.

Hutchinson is not new to the business side of sail making. After graduating from college with a business degree, he played a very successful sales role at Reynolds' original sail loft in Traverse City, MI. "Terry makes things happen," says Reynolds. "He brings a strategic discipline, deep dedication, and high level of energy to everything he does."

Reynolds continues, "As a professional sailor, Terry has a user's perspective and finger on the pulse of the market; he is aware of trends and keen observer of how things change. He is a proven leader, setting high expectations, continuously challenging himself and his colleagues. His experience, commitment, and leadership will be great assets to the company and the clients we serve."

While at Old Dominion University, Hutchinson was named All-American four times and selected twice for collegiate sailor of the year. Terry is a six-time world champion in the J/24, TP 52, Farr 40, and IMS classes and a winning tactician of the Louis Vuitton Cup. In 2008, Hutchinson was named Rolex Yachtsman of the Year, earning the coveted award on the fourth time he was shortlisted.

Hutchinson has been part of four America's Cup campaigns: in 2000 he served as the mainsail trimmer on America One; in 2003 as tactician for Stars & Stripes, and in 2007 as tactician for Emirates Team New Zealand helping lead the team to the only sweep in Louis Vuitton Final history. Hutchinson served as skipper of Artemis Racing and won the 2011-12 AC World Series Match Racing Championship.

Since 2008, Hutchison has served as both helmsman and tactician with the TP52 program Quantum Racing®, winning three world championships and three circuit championships. Along with his corporate responsibilities, Hutchinson will continue in his role as tactician for Quantum Racing.

"As a professional sailor, I've had the opportunity to compete at the highest level of the sport with several different sail manufacturers providing me with an understanding of strengths and weaknesses in the industry. What's clear to me is that Quantum shares my values and principles: hard work, commitment

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to excellence, and integrity. This relationship with Quantum starts a new chapter for me and is a step in raising my game both on and off the water.”

Adds Hutchinson, “I’m looking forward to working closely with programs wanting to take their performance to the next level as well as Quantum’s internal product development and sales teams. It’s an exciting move for me.”

About Quantum Sail Design Group

Founded in 1996, Quantum Sail Design Group has grown to become the world’s second largest sail making company with more than 60 sales and service outlets around the world. Quantum designs, engineers, and manufactures racing and cruising sails for sailors who demand the highest levels of quality and performance. The company’s US headquarters is in Traverse City, Michigan with European headquarters in Barcelona, Spain with sail making facilities in Malaysia, Sri Lanka, and Traverse City, Michigan.

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