

AGENDA

- DISCUSSION ABOUT JIB ADVERTISING
- DISCUSSION ABOUT CONSTITUTION
- DISCUSSION ABOUT FULL FOILING
 - NACRA 17 TRIALS
 - TEAM FEEDBACK
 - OVERVIEW CHANGES
 - PROCESS IMPROVEMENT
 - UPGRADE POSSIBILITIES



TESTING

- SPEED
- VMG
- NEW SPINNAKER DESIGN
- 3 WIND SPEEDS
- HANDLING
- OVERALL PERFORMANCE

- 15+ TEAMS PLANNED
- THROUGHOUT OCTOBER /NOVEMBER
- 2 BOATS
- INLAND AND SEA TRIALS



TRIALS DATA

- 7 TEAMS [TO DATE] TESTED BOTH C AN Z BOARD CONFIGURATION
- DATA BEING COLLECTED VIA:
 - SAILOR SURVEYS
 - DATA RECORDING
 - ON BOARD CAMERA'S
- DATA AVAILABLE FOR CLASS
- CURRENTLY UNDER INVESTIGATION



TRIALS TEAM FEEDBACK C FOIL

- SAFER
- MORE IN CONTROLE
- NEED RUDDER WINGLETS
- LESS JUMPY
- MORE SKIMMING
- MORE REACTIVE

- OVERALL BETTER
- INCREASED STABILITY [DOWNWIND]



TRIALS TEAM FEEDBACK Z FOIL

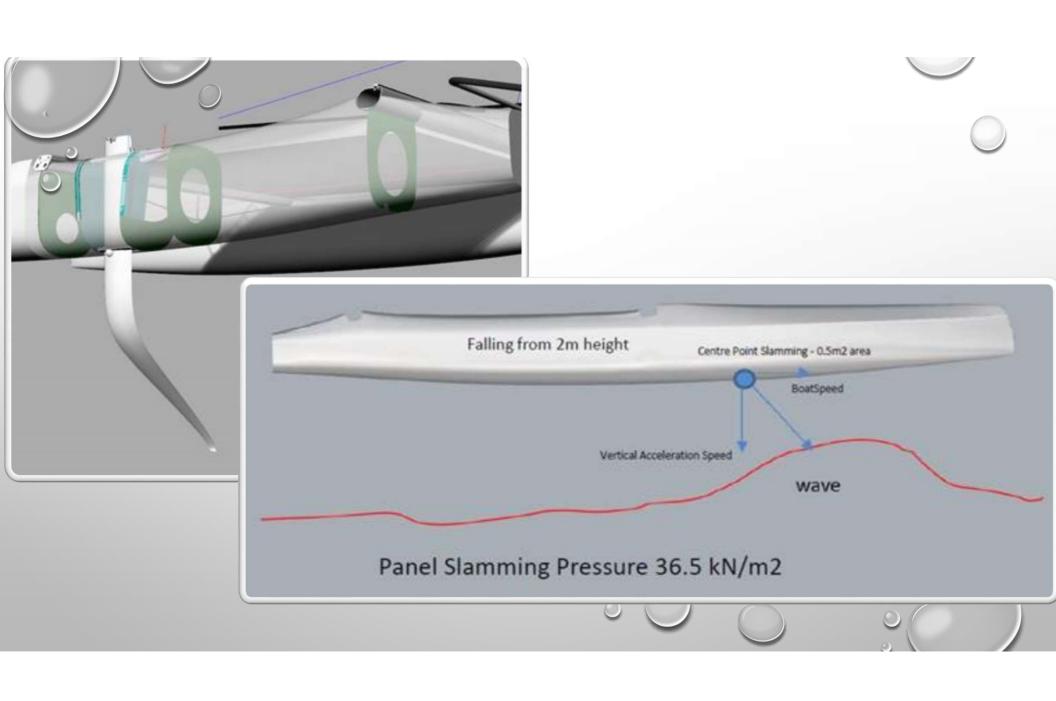
- SPECTACULAR
- RACING WILL BE FAST
- CHALLENGING BOAT
- PHYSICAL –MORE MOVEMENTS
- SAFER IN HIGH WIND
- EARLY FOILING
- STABLE
- FOILING GYBES WILL HAPPEN

- IN CONTROL
- BARE-AWAY EASIER
- TEAM WEIGHT OK
- DEVELOPMENT IN RUDDERS
- DEVELOPMENT IN HEIGHT CONTROL BOARDS
- OVERALL IMPRESSIVE



OVERVIEW CHANGES HULLS

- NO CHANGES IN OVERALL SHAPE
- CARBON FIBER INNER SKIN REPLACING E-GLASS INNER SKIN (*NOTE: CARBON FIBER IS GENERAL MUCH STRONGER AND STIFFER THEN E-GLASS AND ALSO MORE DURABLE)
- CARBON FIBER REINFORCEMENT PATCHING REPLACING E-GLASS ON TRANSOM AND DAGGERBOARD-BEARING AREAS.
- BASE LAMINATE INNER SKIN DOUBLED BETWEEN SIDE STAY LOCATION AND FRONT BEAM REGION.
- EXTRA BOW SLAMMING FRAME
- TWO ADDITIONAL DAGGERBOARD-CASE FRAMES, AFT AND IN FRONT OF DAGGERBOARD.
- NEW DAGGERBOARD -CASE ARRANGEMENT. SIMILAR ARRANGEMENTS HAVE BEEN APPLIED BY TO BIGGER FULL FOILING CATAMARANS WITH SUCCESS.
- RESIN INFUSION METHOD FOR THE HULL LAMINATE, REPLACING THE WET-LAMINATE VACUUM BAG METHOD TO ACHIEVE BETTER ONE-DESIGN
- HULL TOOLING UPDATE TO ACHIEVE BETTER ONE-DESIGN





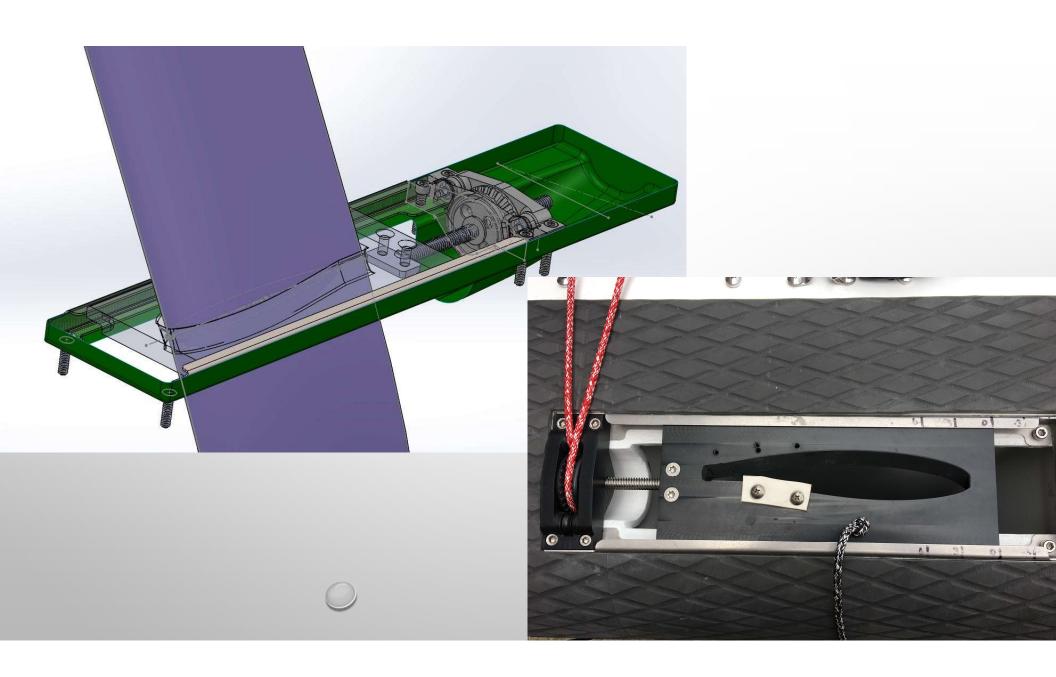
OVERVIEW CHANGES

HULLS – DAGGERBOARD CASES

- BOTTOM BEARING- CNC MILLED
- TOP BEARING CNC MILLED
- ALIGNMENT VS HULL CENTRELINE
 - ALLOY JIGS
 - NARROW TOLERANCES

HULLS – DAGGER BOARD CASES – ADJUSTMENT SYSTEMS

- STAINLESS STEEL BRACKETS
- HELIX ANGLE OPTIMISED FOR PRECISION TRIMMING
- EASY ASSEMBLY





OVERVIEW CHANGES HULLS

HULLS - SHROUD PIN

- INCREASED DIAMETER FROM 3/8 TO 7/16
- MATERIAL UPGRADE FROM 17-4 TO 304



OVERVIEW CHANGES BEAMS

BEAMS

- REAR BEAM
 - INSERT FOR BETTER FIT, WEIGHT REDUCTION, FORCE DISTRIBUTION
 - BEAM CAP OVERALL CONVENIENCE, WEIGHT REDUCTION,
- FRONT BEAM
 - INSERTS
 - BEAM CAP
 - DOLPHIN STRIKER FORCE DISTRIBUTION



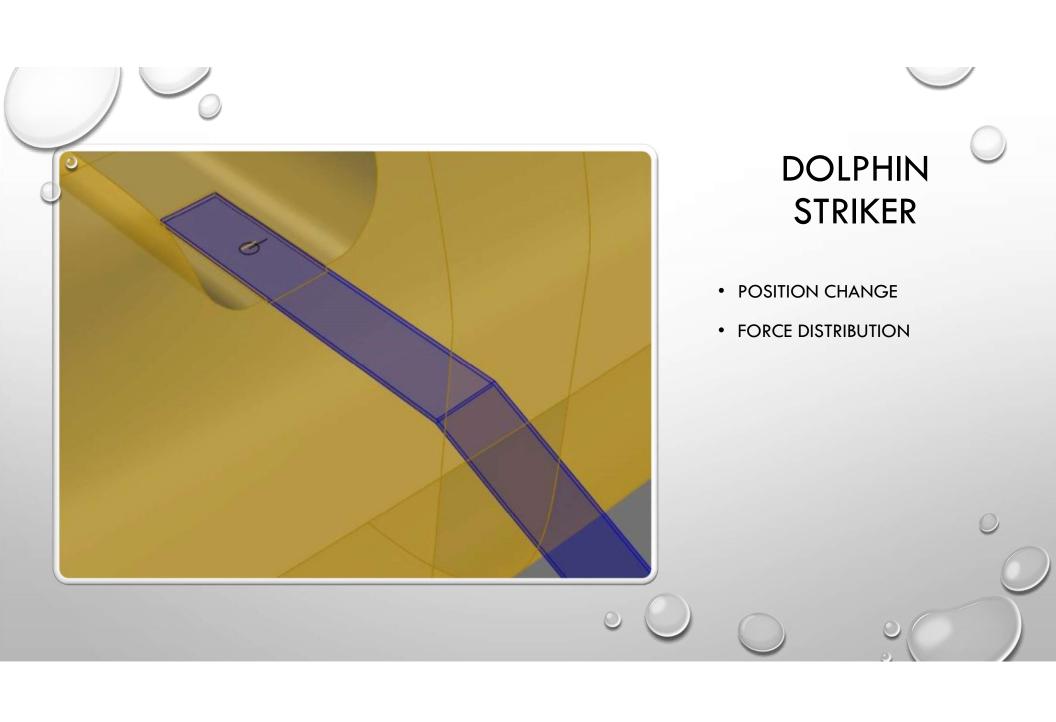
FRONT CB

- INSERT
 - FROM SAND CASTED ALLOY TO EXTRUDED ALLOY
 - IMPROVED TOLERANCES
- CAP
 - FROM SAND CASTED ALLOY TO PLASTIC INJECTION MOLDING
 - IMPROVED TOLERANCES



REAR CB

- INSERT
 - FROM SAND CASTED ALLOY TO EXTRUDED ALLOY
 - IMPROVED TOLERANCES
- CAP
 - FROM SAND CASTED ALLOY TO PLASTIC INJECTION MOLDING
 - IMPROVED TOLERANCES





OVERVIEW CHANGES RIGGING

RIGGING - SIDESTAY

- STAYMASTER REPLAYED BY RONSTAN
- TOGGLE INCLUDED
- GENERAL IMPROVEMENT



OVERVIEW CHANGES SAILS

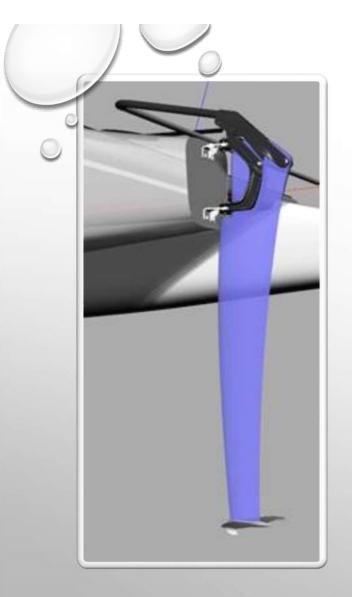
SAILS - SPINNAKER

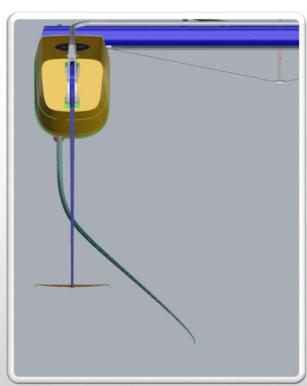
- NEW DESIGN [FLATTER] DUE TO INCREASED SPEED
- MATERIAL CHANGE FROM NYLON TO POLYESTER
 - OVERALL SHAPE ONE DESIGN
 - RESPONSIVENESS
 - DURABILITY



OVERVIEW CHANGES RUDDERS

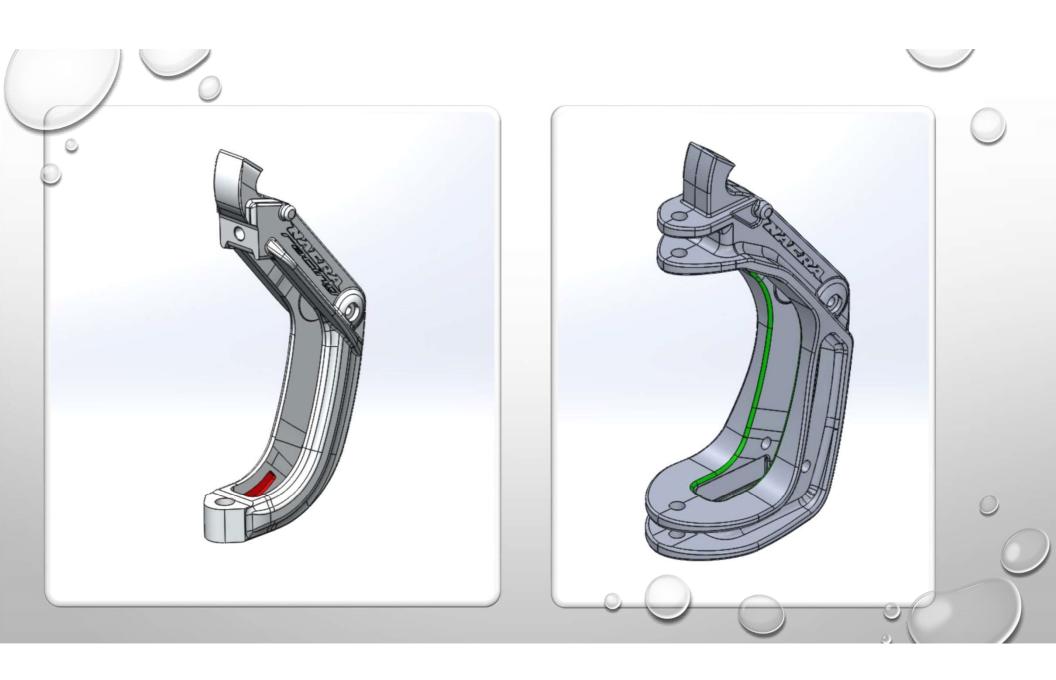
- RUDDER BLADES
 - FOR PITCH STABILITY
 - HANDLING & SPEED COMPROMISE
- RUDDER HOUSING
 - REDESIGN DUE TO INCREASED LOADS
- RAKE ADJUSTMENT
 - SIMPLE
 - STRONG

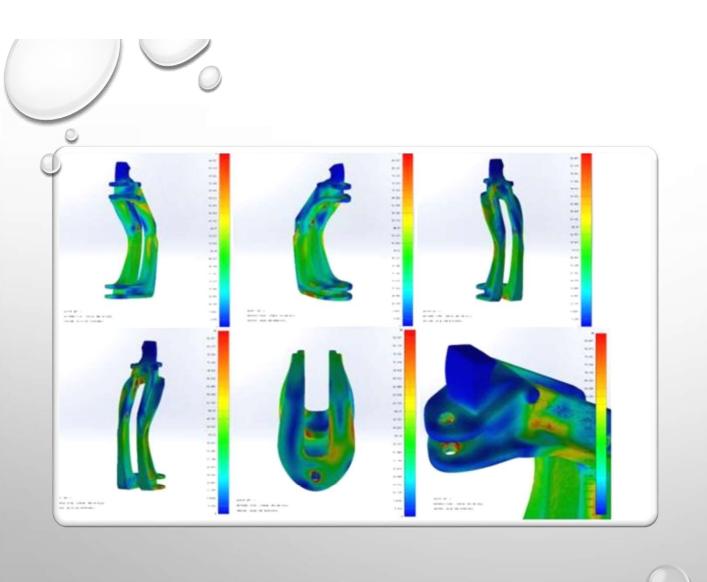




RUDDER BLADE

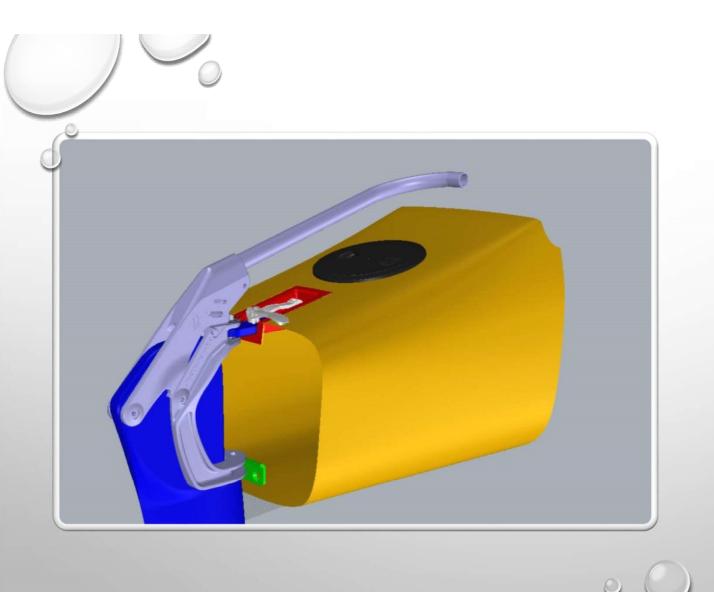
- INCLUDING STABILIZER BLADE
- 1 PIECE CNC MILLED
- STABILIZER SEPARATE FROM RUDDER





RUDDER LOWER CASING

- LOWER CASING STRESS TESTING
- FEA TESTING



RAKE ADJUSTMENT SYSTEM

- SIMPLE
- ROBUST
- INCLUDED IN RETROFIT KIT



OVERVIEW CHANGES DAGGERBOARDS

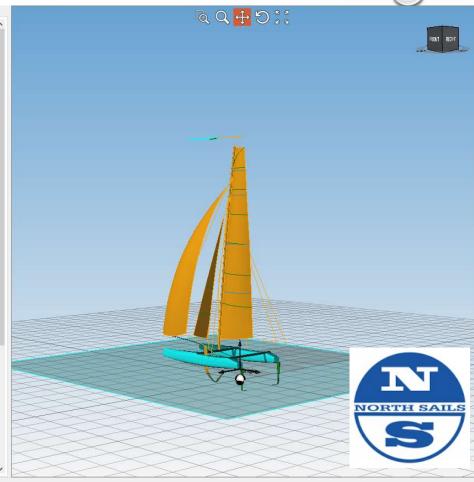
DAGGERBOARDS

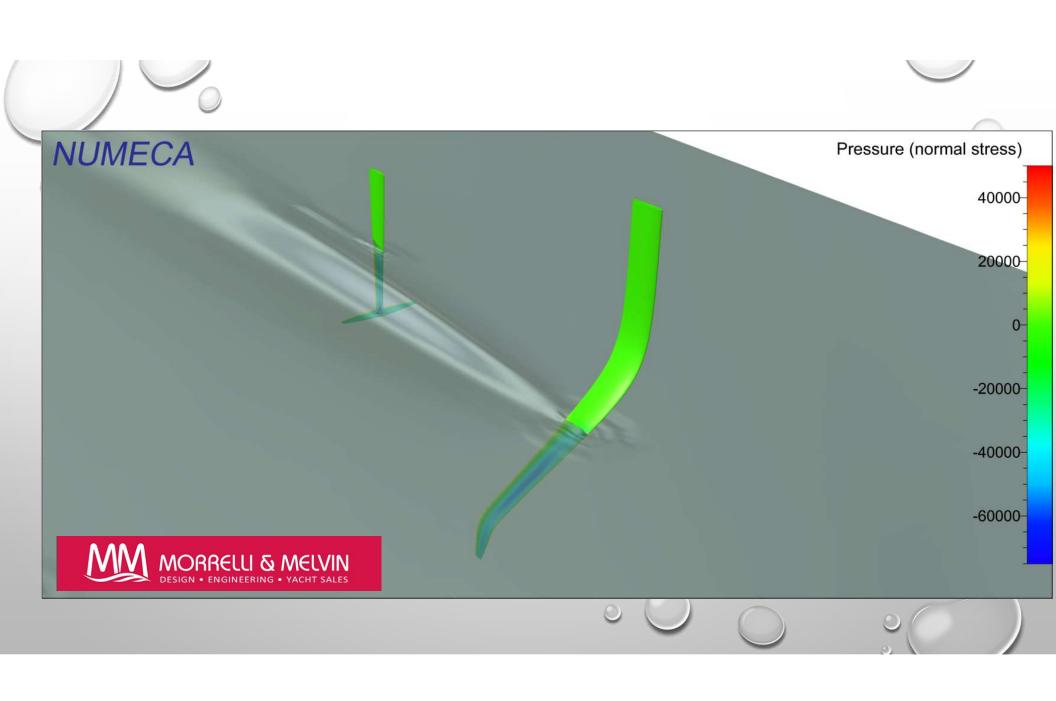
- NEW DESIGN FOR 4 FOIL FOILING
- 3 VS 4 FOILS
 - SPEED
 - GENDER EQUALITY
 - COSTS
 - RACING FORMAT & TACTICKS
- REV 25 VERSIONS TESTED IN CFD AND VPP PROGRAMS USING AC TECHNOLOGY [MM & NORTH SAILS]
 - 3 VERSIONS BUILD & TESTED

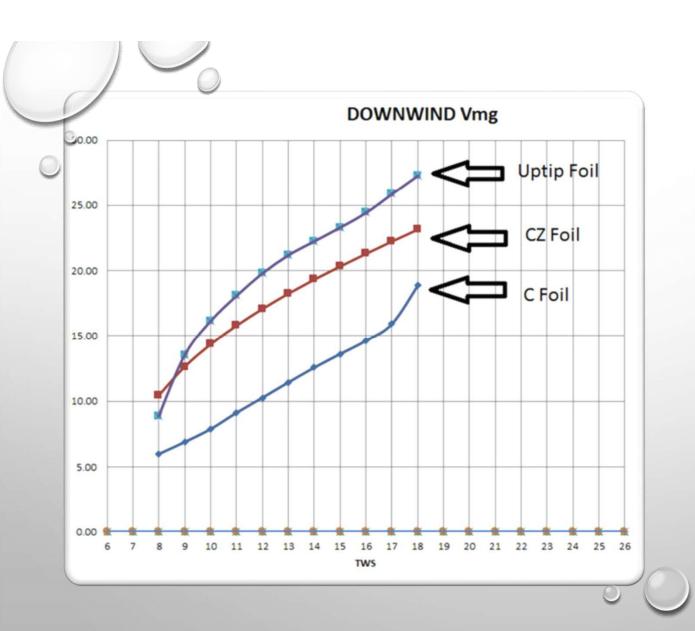


Nacra 17 VPP

Talana Injarotag 750 Injarotag Injarotag Injarotag	
Iteration #30 Converged	
OOF(5) Speed FoilRake Leeway Twisth Rudder Trim Params 38.82r2 9.6615 2.3831 0.0000 -2.4822 -0.8322 Increm 0.0000 0.0000 fixed 0.0000 0.0000 a.0000	
Active Twist] Sink Heel SailCode FoilExt FoilYow FoilCant ElevatorElevatorNod ElevRake Params - 5.8000 8,4500 8,0000 -0.4000 8,0000 8,0000 -1.0564 8,0000 Increm 8,0000 fixed fixed fixed 8,0000 fixed fixed 8,0000 8,0000 fixed	
Active CrewNgh Crew(x) Crew(z) Crew(y) Params 135.000 -2.600 -1.055 0.800 Increm fixed 0.0000 0.0000 fixed	
Depends Vmg AWA10 AW510 CMA TWA TW510 SpeedTW5 Aero Values 27.2882 26.8014 20.7931 145.72 143.33 18.0000 1.8348Nacra17-TW512-BaseAero - AWA 45_rvp	
Balance Surge Heave Sway Yaw Pitch Drag Lift L/D XCE YCE HydroDog 55 3340 -1440 -3078 -7543 -5 -1441 282.944 -2.137 -1.166 Aero -387 139 1360 3425 1225 268 1389 5.186 -2.518 3.832 HydroRuL 92 -326 130 12 -34 97 126 1.292 -0.092 -0.798 HydroRuL 92 -326 130 12 -34 97 126 1.292 -0.092 -0.798 HydroRuL 77 -348 -80 -149 -32 74 -83 -1.126 Windage 163 9 30 -210 -175 159 -47 -0.293 6.952 0.334 CrewMgh 0 -1324 0 0 3442 Nah Boot 0 -1480 0 0 3167 Nah AeroTot -224 138 1390 3215 1650 -166 1398 -2.312 3.756 HydroRuL 224 2665 -1390 -3215 -7599 166 -1398 -2.312 -0.589 Total -0.000075 -0.000075 -0.0000075 -0.0000055 -0.000183 0.0000577	
d.Primary / d.Secondary parameter gradients	
Speed FollRake Leeway Rudder Trim TwistJ -0.0024 0.0066 -0.0417 0.0570 0.0208 FoilExt 0.6535 -2.5135 -18.4354 16.7520 4.8802 Elevator 0.0314 0.4205 -0.1569 0.0425 0.5437 Elevator 0.0314 0.4205 -0.1569 0.0425 0.5437 Elevator 0.0000 0.4205 -0.1569 0.0425 0.5437 Elevator 0.0000 0.4205 -0.159 0.0425 0.5455 Crew(X) -0.0000 0.4206 -0.0412 0.0353 -0.0901 Crew(Z) 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 TWA -0.2016 0.0716 -0.0938 -0.0016 -0.00040	
d.Vmg / d.Secondary parameter gradients	
TwistJ FoilExt ElevatorElevatorWhd Crew(x) Crew(z) TNA 8,088934 2.539361 8,888297 -0.808310 8.815856 8.808080 8.808138	
Constrain Value eq/iq Target ElevRake 0.0000 == 0.0000	
Main Sec# Girth Front.X Draft Camber Back-X Twist Entry Exit	







OVERVIEW CHANGES

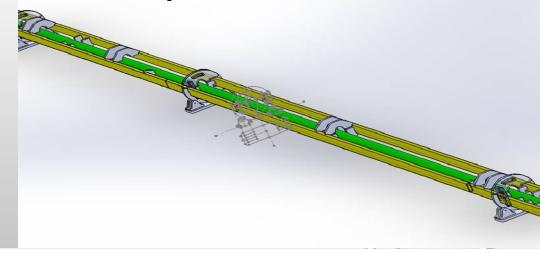
DAGGERBOARDS

- OVERALL COMPROMISE
 BETWEEN
 - SPEED
 - HEAVE STABILITY
 - PITCH STABILITY
 - CREW WORK
 - RACE FORMAT



OVERVIEW PROCESS IMPROVEMENT

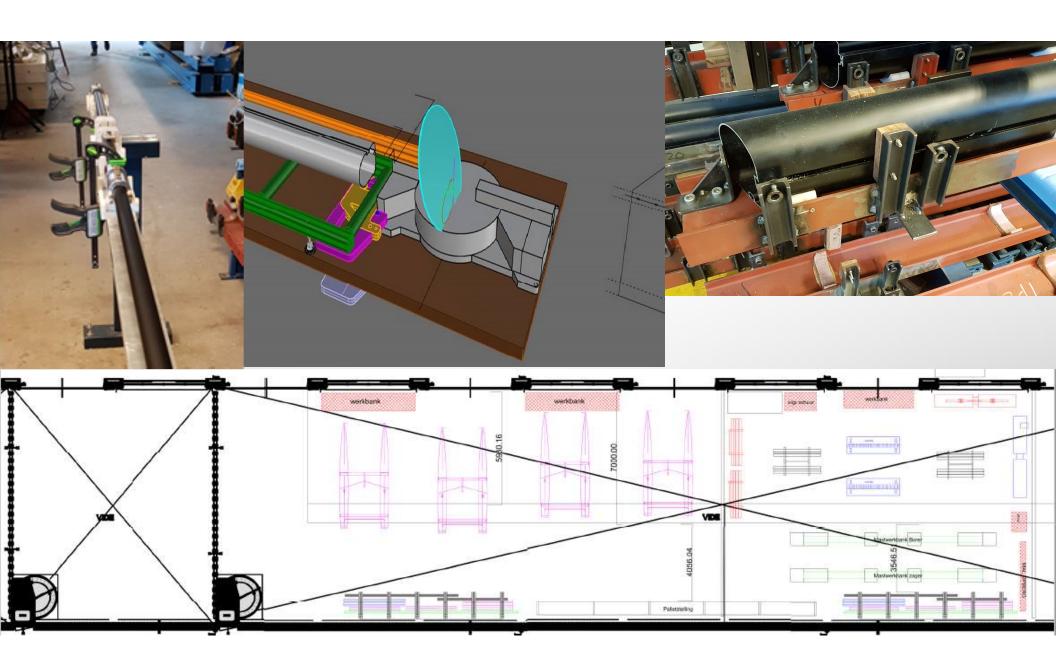
- NEW QC COMPLETE BOAT PROCESS
 - ALL BOATS WILL BE COMPLETELY BUILD PRIOR TO SHIPPING
 - QC DOCUMENTS AVAILABLE WITH BOAT
- NEW HULL PRODUCTION PLANT [ISO 9000/14000 COMPLIANT]
 - NEW PRODUCTION TOOLING
 - TOLERANCES JIGS PER PRODUCTION STAGE





OVERVIEW PROCESS IMPROVEMENT

- NEW QC COMPONENT LEVEL PROCESS
 - ALL MAJOR COMPONENTS WILL BE PRE FITTED TO BOAT TO INSURE OVERALL TOLERANCES
 [TOLERANCE—ON-TOLERANCE]
- QC REPORTS AVAILABLE [AS PER CURRENT MAST PROCESS]
 - HULLS
 - RUDDERS
 - DAGGER BOARDS
 - BEAMS







UPGRADE KIT EXISTING BOAT

- COMPOSITE PARTS
 - DEK & DAGGERBOARDS CASE
 - HULL REINFORCEMENT- PARTS & CARBON CLOTH
 - TRANSOM REINFORCEMENTS PARTS & CARBON CLOTH
- PROGRIP
- TEMPLATES & MANUAL
- RAKE TRIMKIT INCL UPPER & LOWER BEARING, LINES, BITS & PIECES

- RUDDER LOWER CASTING INCLUDING LOWER
 & UPPER PINTELS
- T RUDDER BLADES
- Z DAGGERBOARDS
- SPINNAKER
- LABOURCOST REFERENCE €1500
- KIT PRICE € 6400
- TOTAL PRICE € 7900



NEW PLATFORM

- 2 HULLS INCL RUDDER PINTELS
- FRONT BEAM- WITHOUT HARKEN PARTS
- REAR BEAM WITHOUT HARKEN PARTS
- TRAMPOLINE
- LOWER RUDDER

- T RUDDERS
- Z DAGGERBOARDS
- RAKE TRIM KIT INCLUDING UPPER AND LOWER BEARINGS, LINES, BIT & PIECES
- SPINNAKER
- DIRECT SUPPLY TO TEAMS
- € 14,500 EX TAX, EX WORKS, MAX QTY 100



CLUBSET

- SET TO CONVERT SPARE PARTS AND EXISTING PLATFORM INTO N17 CLUBRACER
- PROMOTION LEAFLET AVAILABLE FROM NACRA
- DIRECT SUPPLY

- ALUMINIUM MAST
- RUDDER STABILIZER KIT
- LINE PACKAGE
- IN COMBINATION WITH PLATFORM PURCHASE
- € 825, EX VAT, EX WORKS



NEW NACRA17 COMPLETE

- FULL BOAT
- SUPPLY VIA DEALER NETWORK
- PRICE €24.250, EX VAT, EX WORKS



FOILING TRANSFER VOUCHERS

- SMOOTH TRANSFER TO FULL FOILING
- AVAILABLE FOR 25 TEAMS WHO PURCHASE PLATFORM OR COMPLETE BOAT
- VOUCHER PER REGATTA [AS PER CLASS DISCRETION]
 - €500 MAX 4 VOUCHERS
- VOUCHERS CAN BE USED FOR PARTS & SAILS PURCHASE



CALCULATIONS

UPGRADE KIT

KIT PRICE € 7900

VOUCHERS MAX € 0

NET - €7900

PLATFORM

PLATFORM PRICE € 14.500

CLUBRACER KIT € 825

SELLING CLUBRACER € 7.500

VOUCHERS MAX € 2000

NET- €5.825

COMPLETE BOAT

BOAT PRICE € 24.250

VOUCHERS MAX € 2000

NET- €22.250

