



EXISTING LEASE ECONOMIC IMPACT OVERVIEW

Regattas at USSC	Participants	Days of Event	Years Held at USSC	Years Held in Miami	Out of Town Participants	In Town Participants	Avg. Hotel Night Cost (Per/Person)	Avg. (Expenditures) at Restaurants/Stores	Economic Impact of Out of Town Participants	Economic Impact of Out of Town Participants
1. Orange Bowl Int'l. Youth Regatta	700 sailors (30 +/- Countries) 600 non-sailors/coaches	5 5	20 20	30 30	600 500	100 100	\$75 \$75	\$100 \$100	\$10,500,00 \$8,750,00.00	$\$10,500,00 (C \times D \times F) \times (H + I)$ $\$8,750,00.00 (C \times D \times F) \times (H + I)$
2. Olympics Classes Regatta (World Cup)	543 sailors 100 non-sailors/coaches	7 7	20 20	29 29	500 90	43 10	\$75 \$75	\$100 \$100	\$12,250,000 \$2,205,000	$\$12,250,000 (C \times D \times F) \times (H + I)$ $\$2,205,000 (C \times D \times F) \times (H + I)$
3. Pre-World Cup Event	Week 1: 50 sailors 10 non-sailors/coaches Week 2: 100 sailors 20 non-sailors/coaches Week 3: 300 sailors 75 non-sailors/coaches	7 7 7 7 7 7	20 20 20 20 20 20	29 29 29 29 29 29	40 40 80 16 240 45	10 10 20 4 60 30	\$75 \$75 \$75 \$75 \$75 \$75	\$100 \$100 \$100 \$100 \$100 \$100	\$980,000 \$980,000 \$2,800,000 \$392,000 \$5,800,000 \$1,102,500	$\$980,000 (C \times D \times F) \times (H + I)$ $\$980,000 (C \times D \times F) \times (H + I)$ $\$2,800,000 (C \times D \times F) \times (H + I)$ $\$392,000 (C \times D \times F) \times (H + I)$ $\$5,800,000 (C \times D \times F) \times (H + I)$ $\$1,102,500 (C \times D \times F) \times (H + I)$
4. Pre-World Cup Event	120 sailors	3	5	5	96	24	\$75	\$100	\$252,000	$\$252,000 (C \times D \times F) \times (H + I)$
5. Bacardi Cup	162 sailors 30 non-sailors/coaches	6 6	20 20	56 56	130 20	32 10	\$75 \$75	\$100 \$100	\$2,730,000 \$420,000	$\$2,730,000 (C \times D \times F) \times (H + I)$ $\$420,000 (C \times D \times F) \times (H + I)$
6. Star World Championships 2016	144 sailors 40 non-sailors/coaches	10 10	1 1	1 1	130 30	14 10	\$75 \$75	\$100 \$100	\$227,500 \$52,500	$\$227,500 (C \times D \times F) \times (H + I)$ $\$52,500 (C \times D \times F) \times (H + I)$
7. Star World Championships 2008	209 sailors 40 non-sailors/coaches	8 8	1 1	1 1	200 30	9 10	\$75 \$75	\$100 \$100	\$280,000 \$42,000	$\$280,000 (C \times D \times F) \times (H + I)$ $\$42,000 (C \times D \times F) \times (H + I)$
8. Bacardi Miami Sail Week	2017: 169 boats x 2-3 sailors 25 non-sailors/coaches	6 6	4 4	4 4	338 20	84 5	\$75 \$75	\$100 \$100	\$1,419,600 \$84,000	$\$1,419,600 (C \times D \times F) \times (H + I)$ $\$84,000 (C \times D \times F) \times (H + I)$
9. Bacardi Cup J70	2018: 47 boats x 4 sailors	6	1	1	180	8	\$75	\$100	\$189,000	$\$189,000 (C \times D \times F) \times (H + I)$
10. US Sailing Thanksgiving Clinic	110 sailors 25 non-sailors/coaches	3 3	4 4	4 4	90 20	30 5	\$75 \$75	\$100 \$100	\$189,000 \$42,000	$\$189,000 (C \times D \times F) \times (H + I)$ $\$42,000 (C \times D \times F) \times (H + I)$
11. Star Winter Series Event	48-100 boats x 2 sailors	12	20	20	20	30	\$75	\$100	\$5,040,000	$\$5,040,000 (C \times D \times F) \times (H + I)$
12. Etchells Winter Series (5 regattas from 1994)	50 boats x 3 sailors	11	19	19	120	30	\$75	\$100	\$4,389,000	$\$4,389,000 (C \times D \times F) \times (H + I)$
13. Etchells Winter Series (5 regattas from 2002)	60 boats x 3 sailors	9	5	5	144	36	\$75	\$100	\$1,134,000	$\$1,134,000 (C \times D \times F) \times (H + I)$
14. 29er Midwinters East	60 sailors	3	8	8	58	8	\$75	\$100	\$243,600	$\$243,600 (C \times D \times F) \times (H + I)$
15. Canadian Spring Break Training	30-40 sailors	6	10	10	35	0	\$75	\$100	\$367,000	$\$367,000 (C \times D \times F) \times (H + I)$
16. 2012 Snipe Nationals	90 sailors	5	1	1	72	18	\$75	\$100	\$63,000	$\$63,000 (C \times D \times F) \times (H + I)$
17. 2011 Laser Regatta	24 sailors	2	1	1	15	9	\$75	\$100	\$5,250	$\$5,250 (C \times D \times F) \times (H + I)$
18. Lightning Midwinters	87 sailors	3	20	20	82	5	\$75	\$100	\$861,000	$\$861,000 (C \times D \times F) \times (H + I)$
19. 2017 Snipe Women's Nationals	52 sailors	3	1	1	42	10	\$75	\$100	\$22,050	$\$22,050 (C \times D \times F) \times (H + I)$
20. J70 Midwinters	183 sailors	5	1	1	175	8	\$75	\$100	\$153,125	$\$153,125 (C \times D \times F) \times (H + I)$
21. 2003 Lightning World Championships	200 sailors 25 non-sailors/coaches	8 8	1 1	1 1	190 20	10 5	\$75 \$75	\$100 \$100	\$266,000 \$28,000	$\$266,000 (C \times D \times F) \times (H + I)$ $\$28,000 (C \times D \times F) \times (H + I)$
22. BBYRA EventCalendar (Local regatta)	2,000+ sailors	24	20	30	0	2000	\$75	\$100	\$0	$\$0 (C \times D \times F) \times (H + I)$
23. Winter Training - High School Club 420	48 sailors	7	5	5	0	7	\$75	\$100	\$0	$\$0 (C \times D \times F) \times (H + I)$
24. Winter Training - Optimist sailors	50 sailors	14	10	10	25	25	\$75	\$100	\$612,500	$\$612,500 (C \times D \times F) \times (H + I)$
									\$64,872,125	$\$64,872,125 (C \times D \times F) \times (H + I)$

Total
Estimated
Impact
—
\$64,872,125



ANNUAL ECONOMIC IMPACT FROM OUT OF TOWN PARTICIPANTS

Regattas at USSC	Participants	Days of Event	Out of Town Participants	In-Town Participants	Avg. Hotel Night Cost (Per/Person)	Avg. (Expenditures): Restaurants/Stores	Economic Impact of Out of Town Participants	Economic Impact of Out of Town Participants
1. Orange Bowl Int'l. Youth Regatta	700 sailors (30 +/- Countries) 600 non-sailors/coaches	5 5	600 500	100 100	\$75 \$75	\$100 \$100	\$525,000 \$437,500	(C x D) x (F + G) (C x D) x (F + G)
2. Olympics Classes Regatta (World Cup)	543 sailors 100 non-sailors/coaches	7	500 90	43 10	\$75 \$75	\$100 \$100	\$612,500 \$110,250	(C x D) x (F + G) (C x D) x (F + G)
3. Pre-World Cup Training at USSC	Week 1: 50 sailors 10 non-sailors/coaches Week 2: 100 sailors 20 non-sailors/coaches Week 3: 300 sailors 75 non-sailors/coaches	7 7 7 7 7 7	40 40 80 16 240 45	10 10 20 4 60 30	\$75 \$75 \$75 \$75 \$75 \$75	\$100 \$100 \$100 \$100 \$100 \$100	\$49,000 \$49,000 \$98,000 \$287,000 \$294,000 \$55,125	(C x D) x (F + G) (C x D) x (F + G) (C x D) x (F + G) (C x D) x (F + G) (C x D) x (F + G) (C x D) x (F + G)
4. Pre-World Cup Event	120 sailors	3	96	24	\$75	\$100	\$50,400	(C x D) x (F + G)
5. Bacardi Cup	162 sailors 30 non-sailors/coaches	6 6	130 20	32 10	\$75 \$75	\$100 \$100	\$136,500 \$21,000	(C x D) x (F + G) (C x D) x (F + G)
6. Bacardi Miami Sail Week	169 boats x 2-3 sailors 25 non-sailors/coaches	6 6	338 20	84 5	\$75 \$75	\$100 \$100	\$354,900 \$21,000	(C x D) x (F + G) (C x D) x (F + G)
7. US Sailing Thanksgiving Clinic	110 sailors 25 non-sailors/coaches	3 3	90 20	30 5	\$75 \$75	\$100 \$100	\$47,250 \$10,500	(C x D) x (F + G) (C x D) x (F + G)
8. Star Winter Series Event	48-100 boats x 2 sailors	12	120	30	\$75	\$100	\$252,000	(C x D) x (F + G)
9. Etchells Winter Series (5 regattas form 1994)	50 boats x 3 sailors	11	120	30	\$75	\$100	\$231,000	(C x D) x (F + G)
10. Etchells Winter Series (5 regattas from 2002)	60 boats x 3 sailors	9	144	36	\$75	\$100	\$226,800	(C x D) x (F + G)
11. 29er Midwinters East	60 sailors	3	58	8	\$75	\$100	\$30,450	(C x D) x (F + G)
12. Canadian Spring Break Training	30-40 sailors	6	35	0	\$75	\$100	\$36,750	(C x D) x (F + G)
13. Lightning Midwinters	87 sailors	3	82	5	\$75	\$100	\$43,050	(C x D) x (F + G)
14. Snipe Regattas (Don Q, Commodore Rosco)	30 sailors	5	30	0	\$75	\$100	\$26,250	(C x D) x (F + G)
15. BBYRA EventCalendar (Local regatta)	2,000+ sailors	24	0	2000	\$75	\$100	\$0	(C x D) x (F + G)
16. Winter Training - High School Club 420	48 sailors	5	75	0	\$75	\$100	\$65,625	(C x D) x (F + G)
17. Winter Training - Optimist sailors	50 sailors	14	25	25	\$75	\$100	\$61,250	(C x D) x (F + G)
							\$4,132,100	

Total
Economic Impact
of Out of Town
Participants
—
\$4,132,100