



ANNUAL REPORT



US Sailing is the National Governing Body for the sport of sailing in the United States. Our mission is to provide leadership, integrity, and advancement for the sport of sailing.

As a member-based, non-profit organization, US Sailing accomplishes its mission through collaboration and support from local sailing organizations, the expertise of a professional staff, and the generosity of many dedicated donors and volunteers. Together, we make sailing stronger.

Let's Set Sail!

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LETTER FROM THE PRESIDENT

Thanks to your generosity and participation, 2022 was a year of innovation and purpose.

From launching the new Youth Performance Pathway, which was created through the year-long work of experts from inside and outside US Sailing; to building out our training facility in Marseille with key logistics support from dedicated supporters; to strengthening educational programs and materials with the input of countless members and coaches, you have helped to move US Sailing forward.

2022 was also marked by the establishment of the James M. "Ding" Schoonmaker II Project Pinnacle Endowment Fund. This significant investment in the US Sailing Team and Olympic Development Program, along with the matching funds it will inspire, demonstrates confidence in America's athletes and in US Sailing's ability to bring them back to the top of the podium.

It is an honor to work together with you, our members and donors, to promote and strengthen the sport we love, and to steward your gifts wisely and transparently. Together, we are headed on a positive course.

Thank you for being part of the US Sailing family.



Rich Jepsen
President, US Sailing

US SAILING ASSOCIATION



Our Mission

To increase sailing participation and excellence through education, competition, and equal opportunity, while upholding the principles of fair play, sportsmanship, and safety.

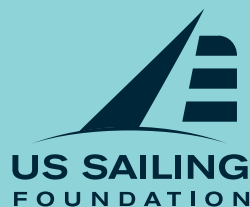
Our Vision for the Future of Sailing

Sailing has become a rapidly growing sport in the US, driven by innovations in access and education, and inspired by American success in international competition. The diverse sailing community is aligned around common goals for the sport. Sailing has been embraced by the public as being inspiring, inclusive, and accessible.

Our Values

Respect, Integrity, Excellence, Collective Success, Clarity and Transparency, Sustainability

US SAILING FOUNDATION



Our Purpose

The US Sailing Foundation provides support, financial and otherwise, to benefit the United States Sailing Association and its programs, initiatives, efforts, and activities.

OLYMPICS & DEVELOPMENT PROGRAM

Bookended by all-Team training camps in January and December, 2022 was marked by strong athlete progress across all classes.

- Daniela Moroz won her 6th consecutive World Championship in the Women's Formula Kite.
- In the 49er class, Ian Barrows and Hans Henken finished 2nd at the Princess Sofia regatta and were joined in the top-five by fellow USST sailors Andrew Mollerus and Ian MacDiarmid.
- Steph Roble and Maggie Shea finished 5th at the 49er FX World Championships in Halifax, Nova Scotia.
- Sarah Newberry Moore and David Liebenberg had their best performance ever at a World Championship in the Nacra 17, finishing 16th overall.



Thanks to your support, significant strides were made for both the US Sailing Team and Olympic Development Program (ODP). **You helped to:**

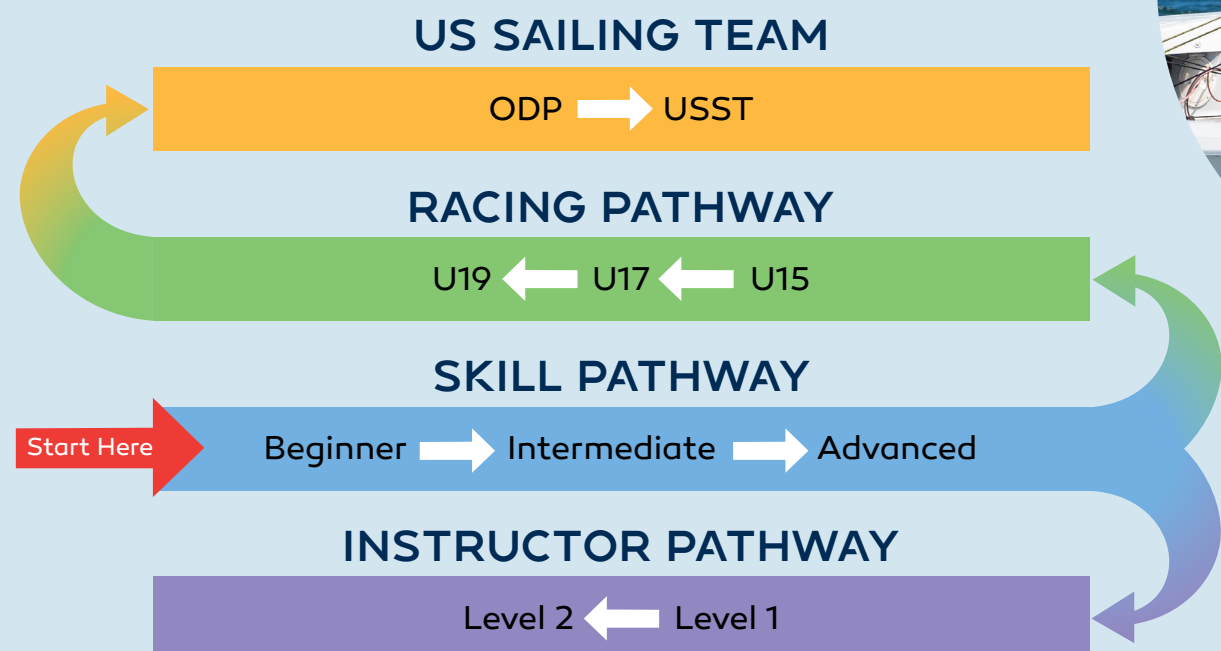
- Increase participation at the US Open sailing series, doubling the number of sailors who competed over the previous year. The US Open series are now a critical part of the domestic racing and training pathway for Olympic hopefuls.
- Establish a training center in Marseilles, enabling US sailors to become familiar with, practice, and compete on the future Olympic waters.
- Create opportunities for up-and-coming talent to train at youth camps in Long Beach and San Diego, foiling camps in Hawaii and the Columbia River Gorge, and an FX camp in Miami.
- Provide holistic support to athletes, including best-in-class coaching and equipment, as well as nutrition, meteorology, and physical and mental fitness.
- Establish endowment Funds (the Schoonmaker Endowment and the Burnham Fund) that will grow into a steady source of support for the Team and ODP sailors.



YOUTH COMPETITION

Your support helped young sailors navigate their next steps in sailing, keeping them engaged and excited about the sport. **In 2022, you helped:**

- 314 of America's top sailors compete in the US Sailing Championships, including the US Junior Women's Championship, the Chubb US Junior Championship, the US Youth Match Racing Championship, and the US Youth Championship.
- Host USA Junior Olympic Sailing Festivals at 10 JO Regattas from Hawaii to Massachusetts, Minnesota to Texas, bringing together youth racers for fun, quality racing, and access to the Youth Pathways.
- Pilot the JO Try-it-out Clinic in Pensacola, FL, with sailors demoing performance sailing on wingfoils, windsurfers, skiffs, and keelboats and learning from industry experts.
- Launch the updated [Youth Racing Central webpage](#), with master event calendars, boat class information, and pathway resources for youth sailors, parents, coaches, and clubs.
- Release the new [Youth Performance Pathway](#), outlining the transitions from youth racer to lifelong sailor and Olympian.





SAFETY AT SEA

Improving safety has long been a top priority at US Sailing. In 2022, your funding supported key developments in our Learn to Sail curriculum, enhancing online deployment of the course to meet the increased demand. We continue to integrate key lessons from incidents in offshore racing and bluewater cruising into the coursework, ensuring that sailors are safe and can employ best practices into their daily routines on the water.

In 2022, a record number of US Sailing members took Safety at Sea courses. More than 3,000 sailors completed online and in-person classes, preparing them to be ready in case of emergencies, act quickly when they happen, and take steps to prevent them in the first place. You are making the waters safer for everyone.



RACE ADMINISTRATION

US Sailing Race Officials ensure fairness and quality of competition, so sailors can be assured of consistency and high standards wherever they race. **In 2022, you helped to fund:**

- The complete overhaul of US Sailing's Advanced Race Management seminars.
- A 31% increase in the number of Race Management seminars offered.
- A return to in-person seminars, augmented by ongoing online seminars for increased reach and access.
- More Judge Protest Days, Roundtables, and Clinics than in the previous two years.



MESSAGE FROM THE CEO

Looking back on 2022, I am heartened to see the active participation of so many in the sailing community.

You – our members, partners, donors, supporters, and volunteers – are the heart of US Sailing and our reason for being.

Together, we remain focused on our goals of building America’s sailing prowess at all levels, providing the best and most comprehensive education on a range of sailing topics, supporting race officials across the country, championing safety both on and off the water, and creating a welcoming environment for all.

I am proud of the strides we have made and am extremely grateful to all of you for the trust you have placed in us.

It is exciting to look forward to what we can accomplish together at the Paris 2024 Games and beyond!

With gratitude,



Alan Ostfield
Chief Executive Officer



MEMBERSHIP

In 2022, more than 40,000 individuals, youth, families, organizations came together as members of US Sailing.

Hailing from every state and the District of Columbia, this nationwide community of sailors helps to grow and improve the sport. Members also gain access to best-in-class training, education, safety, and racing opportunities.

Thank you for helping to get more sailors on the water, promote innovation, cultivate healthy competition at every level, keep sailors safe, and help everyone experience the joy of the sport!



Memberships by Type

Individuals	24,000+
Families	12,000+
Youth	3,000+
Organizations	1,400+

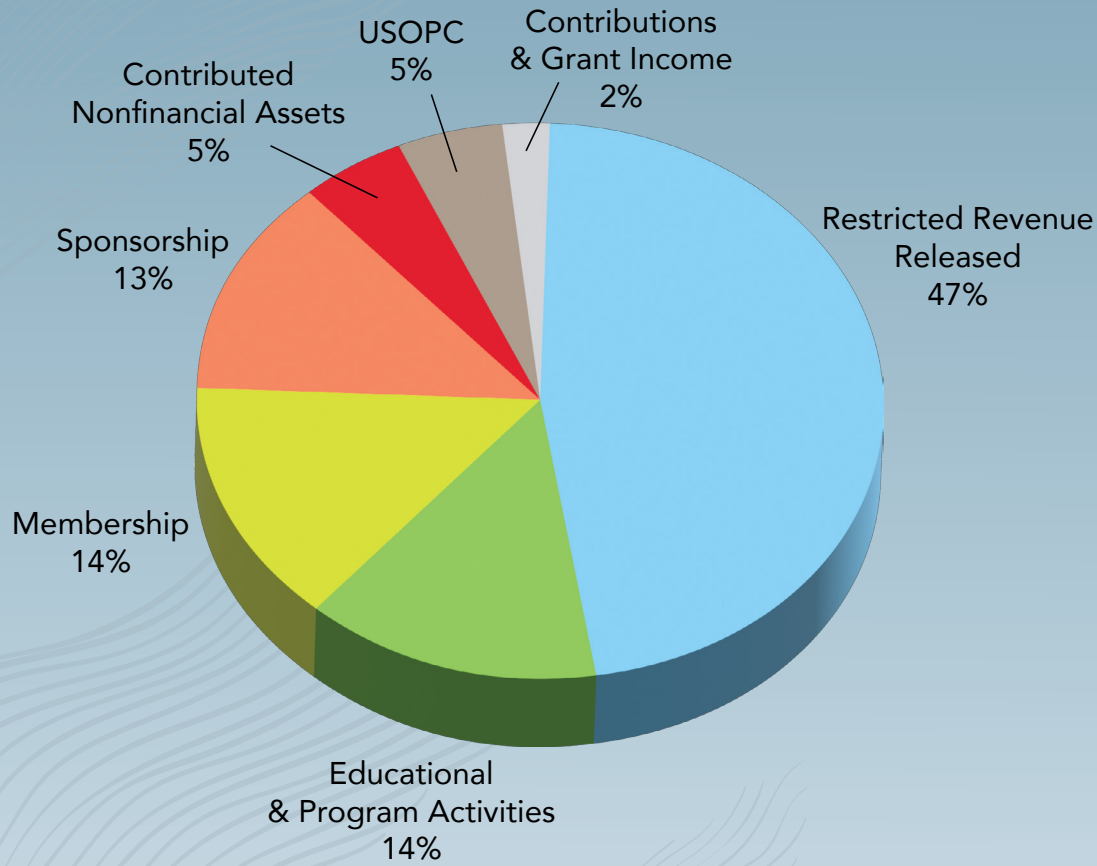
Members hail from all 50 states, with these 12 leading the pack.

California	New Jersey	Washington
Florida	Connecticut	Michigan
New York	Maryland	Texas
Massachusetts	Illinois	Virginia



2022 Revenue

FINANCIALS



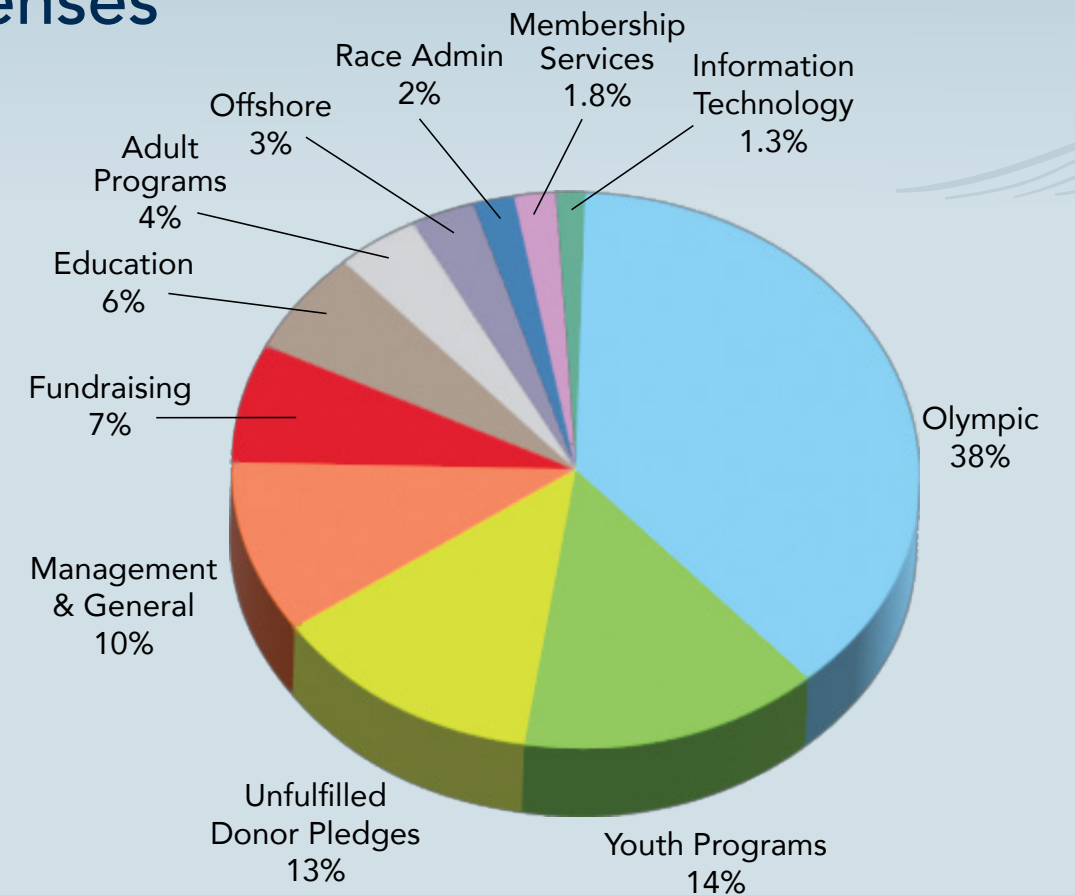
Funding Sources

Funding Source	Revenue
Restricted Revenue Released	\$7,946,239
Educational & Program Activities	\$2,399,833
Membership	\$2,324,775
Sponsorship	\$2,243,688
Contributed Nonfinancial Assets	\$861,805
U.S. Olympic & Paralympic Committee	\$816,000
Contributions & Grant Income	\$410,600
Investment Income (loss)	(\$231,902)
Other	\$43,487
Total Revenue	\$16,814,525

2022 Expenses

Department

Department	Expenses
Olympic	\$6,320,632
Youth Programs	\$2,262,762
Unfulfilled Donor Pledges	\$2,217,851
Management & General	\$1,651,481
Fundraising	\$1,123,993
Education	\$966,830
Adult Programs	\$716,615
Offshore	\$475,464
Race Admin	\$380,442
Membership Services	\$296,948
Information Technology	\$222,307
Total	\$16,635,326



BOARDS & KEY STAFF

as of July 31, 2023

USSA Board of Directors

Richard Jepsen, President
Marie Rogers, Vice President
John Schoendorf, Treasurer
Charlie Arms, Secretary
Henry Brauer
Pamela Healy
Stan Honey
Sarah Lihan
Russell Lucas
Tony Rey
Judge Ryan
Justin Shaffer
Maggie Shea
Sheila Tolle
Alan Ostfield, CEO US Sailing

USSF Board of Directors

Brian Keane, Acting Chairman
Glenn Darden, Secretary
Rich Jepsen
Linda Lindquist
Cory Sertl
Doug Smith
Tom Whidden
Alan Ostfield, CEO US Sailing

Key Staff

Alan Ostfield, Chief Executive Officer
Heather Monoson, Chief Financial Officer
Andrew Clouston, Senior VP Programs & Services
Eric Krasnoo, Senior VP Partnerships
Blaine Pedlow, Senior VP Development

MESSAGE FROM THE SENIOR VP, DEVELOPMENT

Thank you!

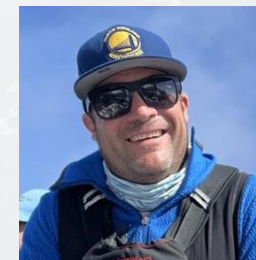
As you read through this Annual Report, I hope you will see the impact you have made through your gifts to US Sailing. Everything you read about here was made possible thanks to the generosity of US Sailing's family of supporters.

Serving as the national Governing Body for sailing in the US is an honor and a responsibility that we are only able to fulfill in partnership with you, our members, donors, corporate partners, and countless committed volunteers.

Thank you for your commitment to sailing and for making our shared sport stronger.

If you have any questions about the impact of your gifts, or if you'd like to talk about ways to amplify your impact, please feel free to reach out to me at BlainePedlow@USSailing.org. I welcome the opportunity to connect with you!

With sincere thanks,



A handwritten signature in black ink, appearing to read 'Blaine Pedlow'.

Blaine Pedlow
Senior Vice President, Development

Thank You!



@ussailing



US Sailing



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